

OAEA
Profit & Loss
 October 2019

	Oct 19
Ordinary Income/Expense	
Income	
Conference Income	124,371.14
Membership Income	2,619.35
Other Revenue	376.00
Total Income	127,366.49
Cost of Goods Sold	
G1 SOUTHWESTERN	247.50
G2 NEW EASTERN	169.00
G4 NORTH CENTRAL	186.98
G5 EAST CENTRAL	19.00
G6 NORTHWESTERN	88.00
G7 NORTHEASTERN	732.11
G8 WESTERN	398.01
G9 CENTRAL	785.23
Total COGS	2,625.83
Gross Profit	124,740.66
Expense	
A - GENERAL MEETINGS	
Postage	16.50
Office Expense	352.83
A - GENERAL MEETINGS - Other	-230.86
Total A - GENERAL MEETINGS	138.47
B - COMMUNICATIONS	
Member Clicks	1,134.13
Printing and Copying	47.50
Total B - COMMUNICATIONS	1,181.63
C - EXECUTIVE TRAVEL	
Mileage	8,827.52
Total C - EXECUTIVE TRAVEL	8,827.52
E - OAEA COMM/ARTLINE/WEB	
Newsletter	2,009.08
Total E - OAEA COMM/ARTLINE/WEB	2,009.08
F - FELLOWS	-827.55
I - CONFERENCE	
Convention Space	22,721.00
Banquet Meals	127,517.78
Audio/Visual	786.75
Entertainment	1,000.00
Speakers Expense	7,500.00
Workshop Expense	100.00
Postage/Mailing/Printing	2,361.76
Awards Expense	908.89
I - CONFERENCE - Other	-1,150.00
Total I - CONFERENCE	161,746.18
K - DIVISIONS & COMMITTEES	
Office Expense	35.97
Printing Expense	73.56
Total K - DIVISIONS & COMMITTEES	109.53

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L - AWARDS/HONOR/DONATIONS	
Awards	2,489.59
L - AWARDS/HONOR/DONATIONS - O...	<u>-3,532.70</u>
Total L - AWARDS/HONOR/DONATIONS	-1,043.11
M - REMAINING OP EXPENSE	<u>30.00</u>
Total Expense	<u>172,171.75</u>
Net Ordinary Income	-47,431.09
Other Income/Expense	
Other Income	
Interest Income	<u>9.32</u>
Total Other Income	<u>9.32</u>
Net Other Income	<u>9.32</u>
Net Income	<u><u>-47,421.77</u></u>